Engine & Equipment Training Council

Erik Sides
Executive
Director
344 Oak Grove Rd
Kings Mountain, NC
28086
888-406-1810
eetc@eetc.org



April 24, 2018

To Whom It May Concern:

The Engine & Equipment Training Council (EETC) is a recognized trade association with a membership made up of dedicated industry professionals from manufacturers, distributors, dealers, education institutions and associations. Our primary goal is to address the shortage of qualified technicians in the outdoor power equipment industry.

Because of this shortage, we understand the need to provide relevant and meaningful training opportunities for students, as we know recruiting at an early age is very important. We view the Principles of Small Engine Technology Certification as a tool to provide these meaningful opportunities and aide in the recruitment of skilled technicians for our industry.

The certification is designed to introduce students to imperative skills needed to enter the power equipment industry. Specifically, the certification lays a foundation for a better understanding of four-stroke engine components and operation, as well as basic servicing, troubleshooting and repair. Students earning this certification will be better positioned to fill the employment needs of our industry. This certification can also serve as a steppingstone for a student to further his/her career at a technical college or to obtain additional certification such as the EETC Technician Certification.

These students will be a step ahead and will no doubt help raise the level of qualified technicians in our industry.

Sincerely,

Erik Sides

Executive Director

Equipment & Engine Training Council

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9 November 2021

To Whom It May Concern:

My name is Blair Coates, and I am writing in support of the Equipment & Engine Training Council (EETC) Principles of Small Engine Technology Certification on behalf of Coates Landscape Supply.

What is now Coates Landscape Supply, began as a landscape company in Phoenix, Arizona back in 1984. Now, it has evolved into a multi-state landscape equipment distribution source focusing on Walker Mowers, EcoLawn large material spreaders, Spyker fertilizer spreaders. We have expanded across parts of the West and have a solid presence throughout Idaho, Western Wyoming, Oregon, Washington; and most recently, Utah. In addition to distribution, we are a full service power equipment repair training facility. EETC is part of our hands on practical curriculum.

Because I have deep roots in the landscape services sector, I have witnessed firsthand how important it is to hire individuals who have been properly trained on how to use, maintain, repair, and service outdoor power equipment. Individuals who are interested in pursuing a career within the machinery and equipment industry should possess the knowledge and skills tested for by the EETC Principles of Small Engine Technology Certification. The Equipment & Engine Training Council is trusted by manufacturers, distributors, dealers across the Nation. I fully trust EETC as a certifying body because they are preparing the way for more students to be exposed to current industry standards.

Companies like Coates Landscape Supply rely on the next generation of our workforce to be qualified and capable of entering our line of work. Therefore, I encourage this certification to be made more readily available so that graduates are qualified to enter high-demand roles within the industry.

Sincerely,
Blair Coates
Blair Coates
President
Coates Landscape Supply



July 12, 2022

To Whom This May Concern,

This letter is an endorsement of the Equipment & Engine Training Council EETC Principles of Small Engine Technology Certification.

Gardner, Inc. is a 75-year-old power equipment and parts distributor headquartered in Columbus, OH. In addition to this facility and distribution center we have locations in: Boston MA, Greensboro NC, Memphis TN, Jacksonville FL.

The breadth of our vendor portfolio is well over 50 manufacturers and growing. Some of our most notable lines include: BCS, Cub Cadet, DeWalt, Simpson, Generac, Husqvarna, Hydro-Gear, Kohler, MTD, Oregon Tool, Ridged, Ryobi, Troy-Bilt, Tuff Torq and WorldLawn. Our distribution spans across the US. In addition to selling fine products, we are responsible for the training and educating our business partners. As the conduit from the manufacturer to the retailer, we offer; annual on site update schools, web-based training, technical bulletins, and a multitude of support efforts for the manufacturers we represent.

Corporately, *we strongly support EETC*. Gardner is a proud EETC Member and over the past years Gardner Associates have served as board members and one as a past EETC President. In an industry with the average age employee continually ascending effective training provided by the EETC is invaluable to ready the next generation of technicians. As the OPE industry quickly gravitates to more advanced drive systems including fuel injection, lithium powered products and robotics, training is needed more than ever before. Gardner's dedicated technical and training staff assist customers with everything from product trouble shooting to parts lookup. Additionally, our technical staff has completed EETC certification and training. When seeking supplemental employees and technicians, the EETC accreditation is a huge asset. A certification on a student's resume makes them more likely to secure an interview or a position with our company.

Our industry is suffering a significant shortage of qualified technicians throughout the country. Proper training is integral for continued growth. Gardner is a proponent of the EETC as they provide a vital role in preparing for the future, not only in furnishing service but also in equipping people for lifelong careers making way for good paying professions.

I personally have been in the OPE industry for nearly 30 years. With the advances in technology the demand for training is the highest it has ever been! The EETC comprehensive training and service yields a bright future for the industry.

Kindest Regards,

Daryl Glover

Technical Services & Education Manager



May 10, 2018

To whom it may concern,

I am writing this letter in support of the Equipment & Engine Training Council Principles of Small Engine Technology Certification.

My name is Mike Broetzmann, and I am the Manager for Technical Training, Gasoline Engines at Kohler Engines. In my role, I am responsible for all technician training and certification programs for the Kohler Engines worldwide distribution network, which includes over 9,300 servicing dealers in North America. Our engines and dealer network service and support equipment is used in a myriad of industries including agriculture, lawn care as well as gas and oil production.

At Kohler, we strive to enhance the quality of life for current and future generations through design, craftsmanship and innovation. In order to achieve our goals, Kohler Engines relies on a workforce of qualified employees who possess knowledge of small engine technology and skills related to engine maintenance. Yet, we struggle to identify applicants who are prepared to enter the outdoor power equipment industry. The EETC Principles of Small Engine Technology Certification is a useful tool in identifying highly skilled employees who are prepared to enter the workforce, and we wish more young people were earning this certification.

As someone who has worked in the power equipment industry for many years, I am glad to know young people are earning the EETC Principles of Small Engine Technology Certification. Not only is this certification crucial to the success of the Kohler dealer network, it is also vital to the success of the countless industries supported by Kohler products. I encourage you to approve this certification at the state level in order to provide students with more career opportunities and support business and industry in your state.

Sincerely,

Michael Broetzmann

Manger- Technical Training,

Gasoline Engines

Kohler Engines

Michael.Broetzmann@kohler.com

Edward Cole 356 Summerfield Place Flat Rock, NC 28731 828-595-9282

11-15-2021

To Whom It May Concern:

I am writing in support of the EETC Principles of Small Engine Technology Certification for high school students. I am now retired, but spent a combined 42 years in technical service, training and customer care with Skil Corporation, Wheel Horse Products, and The Toro Company. I currently serve as Treasurer for the Equipment and Engine Training Council (EETC), and have been involved with the EETC since its founding over 20 years ago.

The Outdoor Power Equipment industry is made up primarily of skilled baby-boomers, so the need and opportunities for OPE technicians has never been higher. A basic engine training course for high school students will give the student a practical understanding of small engine fundamentals and potentially instill interest in a technical service career.

The OPE industry is rapidly evolving, with small engines incorporating automotive technologies like electronic fuel injection and instrumentation electronics. There is also a very large movement towards sophisticated battery powered products.

The Equipment and Engine Training Council is an OPE industry-supported non-profit. Committees of industry experts develop and update technician certification tests for all major OPE service areas, such as 2- and 4-Cycle and small diesel engines, electrical, hydraulics and power trains. The EETC also actively supports educators with turn-key training programs and training aids. The Principles of Small Engine Technology Certificate course for high school students was developed in collaboration with the EETC.

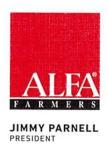
State approval of this course will serve to expose more students to the diverse opportunities in the Outdoor Power Equipment industry, for example, lawn and garden, watersports, utility vehicles, golf equipment, construction equipment, and forestry products.

Sincerely,

Edward W. Cole

Shell Mill

Treasurer, Equipment and Engine Training Council



December 15, 2021

To Whom It May Concern:

I am writing this letter in support of the Equipment & Engine Training Council (EETC) Principles of Small Engine Technology Certification.

My name is Carla Hornady, and I serve as the Cotton, Soybean, and Wheat and Feed Grain Division Director for the Alabama Farmers Federation (AFF). AFF is Alabama's largest farm organization comprised of and representing agricultural and associate members in all 67 Alabama counties. We strive to protect and improve the ability of farmers engaged in production agriculture to provide a reliable supply of food through responsible stewardship of Alabama's resources.

AFF recognizes that students should be exposed to basic knowledge and skills necessary to troubleshoot, repair, service, and maintain 4-stroke small engines. Students who earn the certification are more qualified and prepared to enter high-demand roles within the industry. Additionally, the certification allows employers to identify and connect with more skilled candidates, filling gaps in the labor market and jump-starting students' careers.

Workforce readiness is essential to occupations that involve outdoor power equipment because experience and prior training is often a requirement to land an entry-level job within the industry. This certification was created by EETC, a trusted organization that has great success in preparing students to become world-class technicians. Those who earn this certification benefit the agriculture sector of Alabama because agriculturalists rely on equipment used on their farm, this includes a range of machinery necessary to operate any type of farm operation. ALFA fully supports the approval and implementation of the EETC Principles of Small Engines Technology Certification into schools across the state.

Sincerely,

Cotton, Soybean, and Wheat and Feed Grain Division Director

Alabama Farmers Federation





412 South Van Buren Street, Post Office Box 368, Weiner, Arkansas

May 30, 2019

To Whom It May Concern:

Greenway Equipment is a John Deere equipment dealership in Arkansas and Missouri. Greenway was incorporated in 1999. We currently have 28 locations and a corporate support center with about 640 active employees. Our company has a John Deere Ag Tech internship program in place where we begin employing students as young as sixteen to start on the job training at each of our 28 Greenway dealerships.

The Principles of Small Engine Technology Certification would be an asset to high school students interested in this program. This curriculum would coincide with the basics and the skills needed to get started in an Ag technician role. The certification would provide potential employees with the basic engine knowledge and skillset to complete services and repairs on small and potentially large equipment.

I am writing this letter in support of the Equipment & Engine Training Council Principles of Small Engine Technology Certification. With these basic mechanical and engine skills in place, then we can advance employees much faster into larger ag and more complex jobs.

Sincerely,

Abby Powell

Human Resource Manager & Ag Tech Program Manager

apowell@gogreenway.com

870-351-5963



1421 West Park Carlisle, AR 72024 Phone: (870) 552-7557 Fax: (870) 552-3493 www.heritageag.net

July 8, 2019

To Whom It May Concern:

Heritage Agriculture of Arkansas is a family owned, seven store complex operating in Northeast, Central, and Southeast Arkansas. There are currently approximately 120 employees total at all locations. We have been serving farmers of Arkansas and surrounding states since 1966.

I am writing this letter in support of The Equipment & Engine Training Council Principles of Small Engine Technology Certification. The success of our business depends on the proper maintenance of equipment at all time.

High school students who earn the Small Engine Technology Certification gain mastery and skills in the core concepts essential for becoming an outdoor power equipment technician, including:

- Four stroke engine operation
- Analyzing engine systems and engine componets
- Engine disassembly and reassembly
- · Troubleshooting, service and repair

Students with a basic understanding of these skills will allow us to connect with more qualified candidates. Having employees already familiar with the job description will save the industry time and money. It will allow the employee the opportunity to advance at a quicker pace. These students will be a step ahead and will no doubt help raise the level of qualified employees.

Sincerely,

Mike Linton

Dealer Principal

Heritage Agriculture of Arkansas



November 17, 2021

To whom it may concern,

This letter is written in support of the Equipment & Engine Training Council EETC Principles of Small Engine Technology Certification.

I am Ray Carter, Technical Support Manager and Warranty Administrator for Gardner Inc. Gardner Inc. is a 75-year-old parts distributor based out of Columbus, OH with locations in Columbus OH, Boston MA, Greensboro NC, Memphis TN, and Jacksonville FL.

We distribute parts and whole goods for over 40 lines of power equipment including but not limited to: Ardisam, Cub Cadet, DeWalt, FNA, Generac, Husqvarna, Hydro-Gear, Karcher, Kohler, MTD, Oregon, Ridged, Ryobi, Troy-Bilt, Tuff Torq and World Lawn. Our territory for distribution covers all the USA. We are also responsible for the training and education aspect of the business providing yearly update schools for dealers along with web-based training, technical bulletins, whatever is needed to support the manufacturers we represent.

We as a company support EETC as a member and over the past years we have employees that have been board members and a past President of the EETC. In an industry where the average age of the employee has continually moved up the training provided by the EETC is invaluable to train the next generation of technicians. As the OPE industry quickly moves to more advanced drive systems including fuel injection, lithium powered products and robotics, training is needed more than ever before.

We employee a dedicated technical and training staff to assist our customer base with everything from product trouble shooting to parts lookup. Our technical staff has been thru EETC certification and training. When looking for additional employees and technicians to see that someone is EETC certified on a resume is a huge plus.

As noted, we distribute for the entire USA with our core business territory being east of the Mississippi river. Presently there is a shortage of qualified technicians though out the entire territory. The need for proper training is great and we as a company strongly encourage every state to support the EETC as they fill a vital role in preparing for the future, not only in providing service but also in training people for lifelong careers and good paying jobs.

I personally have been in the OPE industry for over 27 years. With the advances in technology the need for training is the highest it has ever been and to know that the EETC is providing this training provides a bright future for the industry.

Best regards,

Ray Carter

Gardner Inc, Technical Support Manager/Warranty Administrator

August 16, 2022

To Whom it May Concern,

Nevada Farm Bureau is the largest agricultural organization in Nevada, representing farm and ranch families throughout the state. We are pleased to offer our endorsement for the Equipment & Engine Training Council (EETC) Principles of Small Engine Technology Certification

As a statewide organization that's mission is to be the voice of Nevada's agriculture, we see the importance of this certification. At Nevada Farm Bureau Federation, we work to promote, preserve, protect, and resolve challenges in agriculture through advocacy, education, and leadership. This certification directly lines with our values seeing as it provides proper education in the outdoor power industry. With industry standards developed by the Equipment & Engine Training Council, I can be sure that the EETC Principles of Small Engine Technology Certification is relevant to the outdoor power industry.

I believe this certification will provide individuals with the skills needed to enter the outdoor power industry with confidence and succeed. Earners of this certification will be much more qualified than those who do not hold this certification. I would absolutely consider an individual who holds the EETC Principles of Small Engine Technology Certification for an interview or job with Nevada Farm Bureau Federation. I know that earners are dedicated to their work, willing to step outside of their comfort zone, and overall well-rounded individuals. I look for this in all employees and feel confident that earners will have all of these skills.

Agriculture is an extremely technical and wide-ranging industry. Those who have earned the Equipment & Engine Training Council (EETC) Principles of Small Engine Technology Certification have demonstrated that they come to you with qualified expertise.

Sincerely,

Doug Busselman

Executive Vice President

Day Basselo

Capp Hoppes PO Box 37 Hagerman, NM 88232

March 29, 2022

To Whom It May Concern,

My name is Capp Hoppes, I am a senior at Hagerman High School in Hagerman, NM. I am writing this letter in support of the EETC Principles of Small Gas Engine Technology certification that I earned as a student Ms. Dennis's ag classes during the Spring 2021 semester.

Earning this certification has been quite an accomplishment for me. I have always been interested in working on engines, beginning a young boy working alongside my dad in his mechanic's garage. Later on, as my skills developed, I became quite skilled at lawn mower and small engine repair. When Ms. Dennis offered me the opportunity to complete this certification while our classes were closed to in person learning due to COVID-19, I jumped at the chance. The material covered in the certification program deepened my understanding of the concepts and refined ideas that I already had.

This opportunity has been very valuable to me personally and professionally. Not only do I have an industry recognized certification that I can highlight on my resume, but this is something that I can use to build my reputation as a mechanic. The certification is on display in the family's repair shop.

Currently I am employed by the Tate Branch Dodge dealership in Artesia, NM as a diesel technician. Upon my graduation later this year, I plan to attend Western Technical College in El Paso, Texas. My long-term goals are to continue building a career in the automotive industry.

This certification is something that I can be proud of and I look to as an beginning step toward my lifelong goals. I appreciate having the opportunity to learn more about something that I am passionate about, I hope other students will be able to have the same opportunity in the future.

Sincerely,

Capp Hoppes

capp Hoppes



HAGERMAN MID/HIGH SCHOOL

406 N Cambridge, Drawer B Hagerman, NM 88232 Phone: (505) 752-3283 / 752-2002 Fax: (505) 752-3306

Ag Shop Direct Line: 575-752-4332

Codi Montes-Dennis Agriculture FFA Advisor cmontes@bobcat.net

To Whom It May Concern:

I am the Agricultural Education instructor and FFA Advisor for Hagerman Municipal Schools. Our program consists of classes for students in grades 7 through 12. The curriculum is comprehensive in nature, and we are a small rural school, located in a farming community. Many of our students will go directly from school to the workforce. Having the ability for students to earn industry recognized credentials while in high school is a great benefit to their education.

During the COVID-19 pandemic we were faced with many challenges in education. One of which was how to continue to help students reach their educational and career goals while engaged in remote learning. A specific example I can cite of how ICEV and the EETC Principles of Small Engine Technology Certification helped with this is related a young man who has been my program for several years. Early on this young man identified mechanics as being a career interest to him and he has based a major part of his Supervised Agricultural Experience program on this pathway. During the period of remote learning, this student took the opportunity to earn the certification, which he then used to seek parttime employment at local car dealership in the service and repair department. This job has opened many doors for him including an offer to attend diesel mechanic school and return to the dealership for fulltime employment after his graduation from high school this spring.

During my career, I have had many students unsure of what career pathway they were interested in, nor did they have an opportunity to gain skills in an interest area to gauge their long-term interests. The certification programs offered through ICEV allow students to do just that. They are increasing their technical knowledge and gaining valuable skills that can be used to enter the workforce.

These types of credentials provide New Mexico's students a great opportunity for future success. In an state that struggles with labor shortages, and underqualified, unprepared workers we need to do all that we can to prepare students for the workforce. Career Technical Education is a key component of this process and industrial recognized credentialing gives our students an advantage. I strongly encourage the approval of this certification and all others we can offer to our students.

Sincerely,

Codi Montes-Dennis

- Montes Dennis



3375 Youngstown Road, SE Warren, Ohio 44484 330-369-2345 ext. 103 phone 330-369-8805 fax

May 19, 2022

To Whom it May Concern,

My name is Lisa Terzigni- Miller and I am the President of Do-Cut Sales & Service, Inc and Power Equipment Warehouse. I am writing in support of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification.

As a business owner in the outdoor power equipment industry, I can see the need for the approval of the EETC Principles of Small Engine Technology Certification. This certification is based on industry standards to allow individuals to prove their knowledge in the outdoor power equipment industry. Some of the industry standards for tested in this certification include:

- Engine components & operations overview
- Disassembly and assembly procedures
- Tools, parts, & equipment identification and management
- Basic troubleshooting, repair, service, & maintenance procedures

The outdoor power equipment industry will benefit from the approval of this certification as it allows highly qualified and skilled students to enter the industry with the essential knowledge that they will need to succeed. Finding these qualified and skilled workers is becoming more of a challenge because it is difficult to locate employees who meet the entry-level qualifications for the field. I believe that any individual who has this certification would be a great fit for a job and would go at the top of my list. Additionally, the approval of this certification would allow employers to easily locate and connect with those who do hold the certification.

I fully support the state of Ohio to approve the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification. This certification will greatly benefit Ohio students, businesses, and customers and should be made accessible to the students who will one day be coming into the outdoor power equipment industry.

Sincerely,

Lisa M. Miller

Lisa M. Miller President

American Pride Power Equipment 700 McIntire Ave Zanesville, OH 43701 740-454-7224

March 15, 2022

To whom it may concern:

My name is Ryan Dodson, President of American Pride Power Equipment, Inc. located in Zanesville, Ohio. I am writing this letter to encourage approval of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification.

I have been involved with the outdoor power equipment industry for 34 years. There is a critical shortage of qualified and trained technicians in our industry. This is why I see value in the EETC Principles of Small Engine Technology Certification becoming available for Ohio high school students. The skills tested by this certification are important for our industry, and my business. Core competencies in engine repair such as disassembly, troubleshooting, and reassembly of small engines are exactly the kinds of skills we look for in our technician candidates.

The EETC Principles of Small Engine Technology Certification is a needed tool for the upcoming generation of employees and business owners in our industry. I believe the skills and knowledge gained from this certification will help students be more equipped for a related career and help our state's businesses locate trained and hard-working employees. I strongly encourage the Ohio department of education to approve the EETC Principles of Small Engine Technology Certification.

Sincerely,

Ryan G. Dodson

Eya & Dalson

President

American Pride Power Equipment

Beckert's Outdoor Power Equipment

1527 W Main St Zanesville, Ohio 43701 740-212-5079

March 18, 2022

To whom it may concern:

I am writing this letter to show my support for the approval of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification. My name is Fred Beckert and I am the owner of Beckert's Outdoor Power Equipment located in Zanesville, Ohio. We retail and service outdoor power equipment such as lawnmowers, chainsaws, trimmers, blowers, and zero turn mowers.

The EETC Principles of Small Engine Technology Certification is something I believe our Ohio high school students should have access to as it will help them in their future job searches and careers. The standards covered by this certification are important for our state's industry and future employees. I am especially happy to see the following standards are verified by the certification: basic troubleshooting, repair, disassembly procedures tools, part and equipment, identification and management.

Ohio businesses that are a part of the outdoor power industry will benefit from the approval of this certification because it will grow the availability of knowledgeable young employees. Personally, I look forward to seeing this certification on future job applications in my area. I support the department of education in approving the EETC Principles of Small Engine Technology Certification for Ohio students. This certification will benefit future employees, businesses, and customers of our industry. Thank you for your consideration.

Sincerely,

Fred Beckert Owner

Frol W Bely

Proud Member of BBB

MEMBER NW OHIO &

24654 St. Rt. 34 • Stryker, OH 43557 Phone: (419) 428-3114 or 888-428-3114

Fax: (419) 428-2118

www.buehrerpowerequipment.com

May 16, 2022

To Whom it May Concern,

I am writing this letter to show my support for the approval of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification. My name is Rick Buehrer and I am the Major Owner, President, and General Manager of Buehrer Power Equipment. Inc. in Stryker, OH. At Buehrer Power Equipment, we retail and service outdoor power equipment (OPE) such as string trimmers, chain saws, snow blowers, all types of lawn mowers and other OPE equipment. We strive to provide quality products and services with the highest ethical standards and integrity.

I believe that the EETC Principles of Small Engine Technology Certification will greatly benefit our Ohio high school students. This certification gives students the opportunity to prove their knowledge and understanding on industry standards that will lead them into being valuable as a future employee. Some of these industry standards include repair, disassembly & assembly procedures, part & equipment identification and basic troubleshooting.

Businesses in Ohio that are a part of the OPE industry will benefit greatly from the approval of this certification. I personally am excited to see the approval of the EETC Principles of Small Engine Technology certification approved. This is because we need more students in Ohio who are both qualified and eager to enter the OPE field. Additionally, the approval of this certification will make it easier for employers to connect with students about potential job opportunities.

I look forward to seeing this certification on future job applications in Northwest Ohio. I fully support the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology certification and urge the state of Ohio to approve it. This certification will not only be a benefit for students and future employees, but also customers and businesses within the OPE industry.

Sincerely,

Rick Buehrer

Major Owner, President & General Manager

Buehrer Power Equipment, Inc.

Rich Binhon



December 21, 2021

To whom it may concern:

My name is Lucas Zaharewicz and I am the owner of Lucas' Small Engine Repair Shop in Willowick, Ohio. I am writing this letter in support of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification. Please consider approval to help more Ohio students jump-start their careers in the outdoor power equipment industry and graduate with this earned certification.

As a small business owner in the outdoor power equipment industry, I am impressed by the standards covered in this certification. Students with goals to own and operate their own engine or equipment repair business would benefit greatly by earning this certification because it verifies they have the knowledge and skills necessary to troubleshoot, repair, service, and maintain 4-stroke small engines. This certification also helps students have an advantage as they apply for in-demand jobs within the industry because they will already be proficient in parts identification, disassembly and assembly procedures, and much more.

In my line of work, it is important I have a vast knowledge of engine operations and components and great work ethic in order to grow and sustain my business. This type of certification will go a long way for Ohio students who one day will own and operate businesses like mine. I attest that the EETC Principles of Small Engine Technology Certification is needed for our industry's growth, and I hope to see this certification approved by the state of Ohio.

Sincerely,

Lucas Zaharewicz - Owner

Giaco's Mower Shop 20690 Lorain Rd. Fairview Park, OH 44126 440-333-4980



February 11, 2022

To whom it may concern:

I am writing this letter in support of the Equipment and Engine Training Council (EETC) Principals of Small Engine Technology Certification. My name is Jason Giaco and I am the owner of Giaco's Mower Shop. It is a small family business that has been running for about 26 years and counting. We are proud to service lawn equipment all over Ohio.

As a business owner in the outdoor power equipment industry, I see value in the EETC Principles of Small Engine Technology Certification. I value the standards of assembly procedures and basic troubleshooting, repair, service and maintenance procedures because they give technicians a jump start into the field.

The outdoor power equipment industry will benefit from the approval of this certification as more students will enter the industry with essential knowledge and skills. It's becoming more of a challenge to find skilled small engine technicians because it's more difficult to locate employees who meet the entry-level qualifications for the field. Anyone with this certification would go to the top of my list.

I truly support the state approval of the EETC Principles of Small Engine Technology Certification. Ohio students and businesses like mine will benefit from this certification being accessible to the future job seekers within our local high schools and career technical centers.

Sincerely,

Jason Giaco- Owner



Red Barn Sales and Service S440 State Route 109 Liberty Center, OH 43532 Phone (419) 533-6208 kds@redbarnsalesandservice.com

To Whom it my Concern:

I am writing this letter in support of the EETC Principles of Small Engine Technology Certification.

I am Kevin Sonnenberg, Manager of the Red Barn Outdoor Equipment in Liberty Center, Ohio. As manager of the store one of my responsibilities is to train, hire, and work with new employees. The EETC Principles of Small Engine Technology Certification would make it much easier to accomplish my job if a new hire had this certification. This would verify that the individual has achieved employability within the mechanical field and would have the right background for our repair shop. I plan to contact the local agriculture instructors and the local career center to have them send any individual that has this certification my way.

The EETC Principles of Small Engine Technology certification are what we need so that the entry-level individuals will have the mechanical background to be successful.

It is awesome to learn that there is another tool to help identify individuals who are career ready and want to make a mark in this industry. Personally, I would have been excited to have earned the EETC Principles of Small Engine Technology Certificate issued by a nationally recognized training council. As an implement repair business, we will be requiring students from our local FFA programs and local career centers to bring their certification for employment. Collaborating with a trainee that has this certification will speed the learning of his or her job so they can be more productive. This certification will help us identify the individuals that have a desire and focus to make our business more successful. The EETC Principles of Small Engine Technology Certification needs approved by the Ohio Department of Education to fill the many job openings in our shop as well as many others across the states.

Sincerely,

Kevin Sonnenberg

Napoleon, Ohio 43545

Sohar's All Season Mower Service

600 Highland Rd. E Macedonia, OH 44056 330-467-1332

February 21, 2022

To whom it may concern:

I am writing to show my support for the state approval of the Equipment and Engine Training Council (EETC) Principles of Small Engine Technology Certification. My name is Pete Sohar and I am the service manager of Sohar's All Season Mower Service. We are one of the largest outdoor power equipment dealers in northeast Ohio with millions of dollars of equipment and parts inventory. We are open to the public and our customers include homeowners, landscapers, construction, businesses, schools, universities and government agencies. No purchase is too big or too small.

The EETC Principles of Small Engine Technology is an excellent tool for today's high school students to access and earn. From my experience, I see great value in the following standards: Building the fundamentals of how machinery works from basic engine theory to advanced electrical and hydraulic designs. EETC enforces the comprehension of engine technology.

Ohio businesses, like ours, will benefit from the approval of this certification because it will increase the number of knowledgeable entry level employees. This training is a steppingstone into the transition into working on outdoor power equipment. Understanding how something works makes diagnosis of failures quicker, and locating proper parts that much quicker. Knowing what a camshaft is and not having to call it a "doohickey" makes communication that much easier.

I encourage the department of education to approve the EETC Principles of Small Engine Technology Certification. This certification will benefit Ohio students, businesses, and customers of our industry. I look forward to seeing this certification on future resumes and as an available state-wide resource.

Sincerely,

Peter Sohar

Service Manager

Sohars All Season Mower Service, Inc.

5/1-

StanleyBlack&Decker

Brian ThomasLead Trainer and Developer

5903 Grafton Road Valley City, OH 44280 (330) 225-2600

Brian.Thomas@sbdinc.com www.stanleyblackanddecker.com

01/28/2022

To Whom It May Concern:

My name is Brian Thomas, and I am a Lead Trainer and Developer for Stanley Black & Decker (SBD) Outdoor Division, formally known as MTD Products Inc. SBD Outdoor Division is known for innovative and award-winning lawn mowers, snow blowers, trimmers, and outdoor power equipment for both residential and commercial markets. The SBD Outdoor Division family of brands includes Cub Cadet®, Troy-Bilt®, Robomow®, Rover®, and WOLF-Garten®. The SBD Outdoor Division has over 8,100 employees and facilities all over the globe.

I serve as a member of the board of directors of the Equipment and Engine Training Council, and I write this letter in support of EETC's entry-level certification: EETC Principles of Small Engine Technology. One of our primary concerns as a governing body is promoting our industry through certification: the act of demonstrating career-readiness. Our entry-level certification is key to our certification programs, because it captures people while they're young and making life-changing career choices. Because of this, I, as a tenured professional in this industry, would like to see this certification as readily available as possible to as many career and technical education students as possible.

Having this certification on a resume makes a person eligible for an entry-level job in our field, which can lead to a stable, rewarding career. And do we need technicians more than ever! The certification tests over industry-standard equipment and covers troubleshoot, repair, service, and maintenance. Jobs for small engine mechanics are steadily increasing in quantity.

We would benefit greatly from more certified people in our home state, so to see more Ohio high school graduates adding an EETC Certification to their high school diploma soon would be fantastic. We need them, and they will have an opportunity to go to work immediately.

Sincerely,

Brian Thomas

Brian Thomas Lead Trainer and Developer



July 29, 2020

To whom it may concern:

I am writing this letter in support of the Principles of Small Engine Technology Certification by the Equipment & Engine Training Council.

We are a retail and servicing dealer for: Cub Cadet, Kohler and Briggs and Stratton. We provide small engine repair and equipment leasing services to Knoxville and Nashville Tennessee. With the consistent need of our services it is harder and harder to find qualified people to serve as small engine mechanics.

By earning the EETC Principles of Small Engine Technology Certification, students will be more prepared to enter the workplace. Additionally, the certification will benefit consumers and employers by providing the outdoor power equipment industry with knowledgeable employees who are capable and ready to work. The outdoor power equipment industry is consistently in need of highly qualified employees, and this certification is key to developing a pipeline of skilled and passionate employees.

It is my hope more students will earn the EETC Principles of Small Engine Technology Certification to address the hiring needs of the outdoor power equipment industry and strengthen the industry as a whole.

Respectfully,

Jim Falletti Mower Genius LLC



5943 Commerce Blvd. Morristown, TN 37814 Tel: 423.585.2000 | Fax: 423.585.2003 www.tufftorq.com

August 11, 2020

To whom it may concern,

I am writing this letter in support of the Equipment & Engine Training Council EETC Principles of Small Engine Technology Certification.

My name is Derrick L. Dalton, and I am the Aftermarket Business Development Representative for Technical Training of Drivetrain Components and Transaxles at Tuff Torq Corporation located in Morristown, TN.

In my role, I am responsible for all technical training and certification programs for Tuff Torq products Global Distribution network, which includes distributors and dealers in the United States and all around the world. Our Tuff Torq Global Distributor's service and support equipment used in the market that include Lawn & Garden, Agriculture & Construction, Off Highway, Snow and Marine Gear.

At Tuff Torq, we want to be a valuable partner with our OEM customers as they develop the next great products for their customers. We strive to not only provide the best products for their applications, but also to partner with them in their research and development for the future of our industry. "Our mission is to provide a secure future for our employees and benefit the community and the environment, while providing the highest value of off-highway powertrain solutions in the world to our customers."

The Outdoor Power Equipment Distributors and Dealers that service our products are always looking for value when hiring Tech Associates. Tuff Torq feels the students that participate in programs within EETC will be more experienced and better assets to Dealerships when it is time to enter the workforce. The EETC Principles of Small Engine Technology Certification is a valuable tool in training and honing these young student's skills prior to entering the workforce. This program gives the students the hands-on experience they need to be prepared for a successful future and we aim to support the EETC and see more young students earning this certification.

I have worked in the Outdoor Power Equipment Industry for over 20 years and I'm glad to see young students earning the EETC Principles of Small Engine Technology Certification. Not only is this certification crucial to the success of the Tuff Torq Dealer network, it is also vital to the success of the industries supported by our Products. I encourage you to approve this certification at the state level to provide students with more career opportunities that support businesses and industries within your state.

Sincerely,

Derrick L. Dalton

Dorrick L. Dalton

Tuff Torq Corporation, Aftermarket Business Development

White Bluff Ace Hardware 2010 Hwy 47N White Bluff, TN 37187 615-797-4100

To whom it may concern:

I am writing this letter in support of the Principles of Small Engine Technology Certification by the Equipment & Engine Training Council.

We are a retail and servicing dealer for: Toro, Kohler, Briggs and Stratton, Kawasaki, and Echo.

Building a skilled workforce is the single most important thing we can do to extend the life of the robust economy we all benefit from. The skill we require from our future workforce begins in our public-school districts. I hope that our public-school districts will continue to provide these vital courses in skilled trades to better prepare students that enter the workplace.

It is imperative we have a pipeline of skilled workers for current and future positions in the industry. A student that has earned the Principles of Small Engine Technology Certification is more qualified for employment in our industry than a candidate without the certification and is more likely to be employed. In addition, this certification is extremely valuable to employers like me as it helps connect us to qualified candidates and should be offered at all schools in Tennessee with courses in small engines.

Respectfully,

Cindy Dawson

rdy Lauson

owner/manager





May 15th, 2018

To whom it may concern:

I am writing this letter express my support of the Principles of Small Engine Technology Certification and Professional Communications Certifications Certificate in the preparation for students to be more career ready when reaching the job market.

As a former Trustee for the Lubbock Independent School District, current City Councilman for the City of Lubbock and small business owner, I understand the importance and value of students who have taken this step through educational certification, to be more career ready and prepared for future employment.

Building a skilled workforce is the single most important thing we can do to extend the life of the robust economy we all benefit from. The skill we require from our future workforce begins in our public school districts.

I hope that our school districts will provide our students an opportunity to obtain certifications recognized by industry, that assist them in gaining employment in their respective fields.

Sincerely

Steve Massengale

CEO



DIV. OF AMIGO IMPLEMENT CO., INC.

304 W. Monte Cristo • Edinburg, Texas 78541 • Office: 956-383-6289 • Fax: 956-383-0787

E-mail: amigoimp99@aol.com • www.amigoimplement.com • www.go-polaris.com/amigo/

Kent C. Johnson

President

J.P. English, Jr. Vice President

Janice N. Johnson

Sec./Treasurer

To Whom it May concern:

I am writing this letter to voice our support of the Principles of Small Engine Technology Certification and Professional Communications Certification in the preparation for students to be more career ready when reaching the job market.

As Vice President of Amigo Power Equipment, I have experienced firsthand the importance and value of students who have taken the step through educational certification, to be more career ready and in tune to the expectations of their prospective employers. Amigo Power Equipment has been in business for 44 years serving South Texas in Ag, Outdoor Power, and Power sports equipment sales and service. All of these areas demand knowledgeable small engine techs, and due to our direct relationship to retail customers, employees with good communication skills. Through the years we have hired dozens of employees. Some with certification and most without. Our experience has proven applicants that have recognized certification come with a much higher value than those that do not.

It is my hope that our regional school districts will consider implementing a program that will provide students an avenue to obtain certifications recognized by industry, that will help them secure employment in related fields that are beneficial to them and companies like ours.

Respectfully,

Vice President

05/03/2018

B & M Repair 6794 Hwy. 36 N. Bellville, TX 77418 979-865-2155

May 15, 2018

To Whom It May Concern:

am writing this letter in support of the Principles of Small Engine Technology Certification endorsed by the Equipment & Engine Training Council.

I own and operate B&M Repair in Bellville, Texas. We retail and service Toro commercial and residential lawn equipment, as well as Echo brand lawn equipment and chainsaws. I also work very closely with the agriculture teachers in my school district.

Students who earn this certification have demonstrated that they have a mastery of concepts vital to succeeding in this industry, including:

- · understand four-stroke engine operation
- · define normal combustion and recognize reasons for abnormal combustion
- determine the purpose and type of various four-stroke engine components
- · examine carburetors and carburetor functions
- · understand various emission standards in small engines
- analyze components and component functions of ignition systems
- examine spark plugs and spark plug function
- · understand mechanical governor function
- identify, select and properly operate, maintain and store small engine tools, parts and equipment
- demonstrate small gas engine disassembly, assembly, troubleshooting, repair, service and maintenance procedures

It is imperative we have a pipeline of skilled workers for current and future positions in the industry. A student that has earned the Principles of Small Engine Technology Certification that is endorsed by a nationally recognized association such as EETC has proven that they are more qualified for employment in the agriculture industry than a candidate without the certification and is more likely to be employed. In addition, this certification is extremely valuable to employers as it helps connects us to qualified candidates and should be offered at all schools with courses in small engines.

Sincerely,

Bradley Hanath
Bradley Hanath



254-709-9340

DUGAN/STONE TRAILER CO.

Blake Stone Owner/Operator

1326 hwy 164 W Groesbeck,Tx 76642

ouganstonetrailers@gmail.com

To Whom It May Concern:

I am writing this letter to voice my opinion and support of the Principles of Small Engine Technology Certification and Professional Communications Certification in the preparation for students to be more career ready when reaching the job market.

As President of Dugan/Stone Trailer Co., I have experienced firsthand the importance and value of students who have taken steps to complete educational certification, to be more career ready and in tune to the expectations of their prospective employers. Dugan/Stone Trailer Co. has been in business for almost two years, but my grandfather ran this business for over fifty years providing a well-built gooseneck cattle trailer for cattlemen all over the United States and overseas. Our company has provided excellent customer sales and service. These areas demand knowledgeable small engine techs, and due to our direct relationship to retail customers, employees with good communication skills. Through the years this company has hired dozens of employees. Some with certification and most without. My experience has proven applicants that have recognized certification come with a much higher value than those that do not.

It is my hope that our regional school districts will consider implementing a program that will provide students an avenue to obtain certifications recognized by industry, that will help them secure employment in related fields that are beneficial to them and companies like mine.

Respectfully,

Blake Stone

Blake Stone

President

05/09/2018



May 10th, 2018

To whom it may concern,

I am writing this letter in support of the Principles of Small Engine Technology Certification endorsed by the Equipment & Engine Training Council.

My name is Mike Broetzmann and I am the Lead Service Training Specialist for Kohler Engines. In my role, I am responsible for all technician training and certification programs for the Kohler Engines worldwide distribution network, which includes over 9,300 servicing dealers in North America, 700 of which are in Texas. Our engines and dealer network service and support equipment is used in a myriad of industries including agriculture, lawn care as well as gas and oil production. All of which have substantial presence in Texas economy.

Students who earn the Small Engine Technology Certification gain mastery and skills in the core concepts essential for becoming an outdoor power equipment technician, including:

- Four stroke engine operation
- Analyzing engine systems and engine components
- Engine disassembly and reassembly
- Troubleshooting, service and repair

It is crucial we develop a pipeline of skilled workers for current and future positions in the industry. A student that has earned the Principles of Small Engine Technology Certification that is endorsed by a nationally recognized association such as EETC has proven that they are more qualified and prepared for stepping into high demand roles in our industry. In addition, this certification is extremely valuable to employers as it helps connects us to qualified candidates and should be offered at all schools with courses in small engines. Building and supporting school programs that offer this skillset is crucial to the success of not only the Kohler dealer network, but the industries supported by our products.

Sincerely,

Michael Broetzmann Lead Service Training Specialist Michael.Broetzmann@kohler.com



4620 102nd Street Lubbock, Texas 79424 806-559-8556

May 13, 2018

I am writing this letter in support of the Principles of Small Engine Technology Certification and Professional Communications Certification in preparation for students to be career ready when reaching the job market.

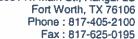
As Vice President of Native Energy Solutions, we know the importance and value of students who have been certified in the electrical power field, and in the areas of effectively communicating skills in the work environment. They are more career and safety oriented and make better employees.

Native Energy Solutions has been in business for 12 years and has branch offices in West Texas, Oklahoma, and North Dakota providing electrical installation, repair, and maintenance in the oilfield. Our customers demand knowledgeable and safe electricians. Without communication skills in the workplace, the objectives of the company and customers could not be met.

I hope that regional school districts will continue to provide these vital courses in work skills and professional communication to better prepare students that enter the workplace.

Respectfully,

Tom Owens Vice President Native Energy Solutions, LLC





May 10, 2018

To Whom It May Concern:

I am writing this letter to voice our support of the Principles of Small Engine Technology Certification and Professional Communications Certification in the preparation of students to be "Career Ready" when they enter the job market.

As President of the Schweizer RSG helicopter company, each of these two disciplines have important implications to our company and the aviation industry.

Our legacy company has been in business for 73 years and has manufactured thousands of piston and turbine powered helicopters for civil and military operators. Young employees who have a strong understanding of the 4-stroke engine, even in compact applications, will give them tools to be successful in our industry. The fundamentals of small engine operation carry over to turbine engine applications as the same principles of combustion engine operations apply.

Efficient and effective communication skills are paramount in the aviation industry. Whether the interaction is with governmental agencies such as the Federal Aviation Administration or the operators of our helicopters. I and other leaders in the aviation community, rely on our team members to have exceptional communication skills. The earlier in a young adult life one can master these important skills, the more productive and reliable they will be.

It is my desire that our regional school districts implement of each of these important programs. Graduates of these programs are the young and contributing adults my company and the aviation industry require.

Respectfully,

President



May 1, 2018

To Whom It May Concern:

I am writing this letter in support of the Principles of Small Engine Technology Student Certification endorsed by the Equipment & Engine Training Council.

I opened two Lawn and Garden dealerships in 1977 specializing in industrial equipment. 1992 I sold out and became the service and education director for Texas Outdoor Power Distributor in Georgetown, Texas. Products we represent are Echo, shindaiwa, Scag and Billy Goat. We have 1200 Sales and Servicing locations in 5 states. We employ 58 people with 4 in the service support department. We hold 38 field service training schools each year for our servicing dealers. The service staff @ Texas Outdoor Power holds EETC certifications in areas of Four Stroke, Two Stroke, Driveline/ Hydraulic, Compact Diesel and Electrical. Texas Outdoor Power is the largest US testing center for new product development designs and testing for Japan and US manufactured products.

I am involved in teaching Votec teacher's latest product design changes and new EPA engines with Trouble Shooting and Failure Analysis programs give students a competitive edge and job placement. Our Lawn and Garden dealerships are in short supply for good technicians therefore we rely on educated and EETC certified students to fill the demands of our industry.

Students who earn this student certification demonstrate that they have a mastery of concepts vital to succeeding in this industry, including:

- understand four-stroke engine operation
- define normal combustion and recognize reasons for abnormal combustion
- determine the purpose and type of various four-stroke engine components
- examine carburetors and carburetor functions
- analyze components and component functions of ignition systems
- examine spark plugs and spark plug function
- understand mechanical governor function
- demonstrate small gas engine disassembly, assembly, troubleshooting, repair, service and maintenance procedures

It is imperative we have a pipeline of skilled workers for current and future positions in the industry. A student that has earned the Principles of Small Engine Technology Student Certification that is endorsed by a nationally recognized association such as EETC has proven that they are more qualified for employment in the agriculture industry than a candidate without a certification and is more likely to be employed.

In addition, this student certification is an important first step to employers as it helps connects us to qualified candidates and should be offered at all schools with courses in small engines.

Sincerely, Herror

West Texas A&M University DEPARTMENT OF AGRICULTURAL SCIENCES

To whom it may concern,

I am writing in support of the Equipment & Engine Training Council (EETC) Principles of Small Engine Technology Certification. As a professor of agricultural education at WTAMU, a university that is dedicated to preparing students for success in the marketplace after graduation, I see tremendous value in this certification.

By earning the EETC Principles of Small Engine Technology Certification, students will be more prepared to enter the workplace. Additionally, the certification will benefit consumers and employers by providing the outdoor power equipment industry with knowledgeable employees who are capable and ready to work. The outdoor power equipment industry is consistently in need of highly qualified employees, and this certification is key to developing a pipeline of skilled and passionate employees.

It is my hope more students will earn the EETC Principles of Small Engine Technology

Certification to address the hiring needs of the outdoor power equipment industry and strengthen the industry as a whole.

Sincerely,

Kevin Williams, Ed.D.

Associate Prof. of Ag. Education Department of Agricultural Sciences

West Texas A&M University

Canyon, Texas 79016 (806) 651-2555 office

kwilliams@wtamu.edu



February 7, 2020

To Whom It May Concern:

The Outdoor Power Equipment and Engine Service Association (OPEESA) recognizes that there is a serious shortage of qualified technicians. One way this can be alleviated is by training new people in small engine technology. The Equipment and Engine Training Council's "Principles of Small Engine Technology Certification" program ensures that the ongoing need for qualified employees can be met.

OPEESA is a trade association of wholesale distributors and manufacturers in the outdoor power equipment industry. At every event where our members gather a major topic of conversation is how do we encourage more people, young and old, to learn about the industry. Providing the opportunity for entry level certification in your schools would be a major benefit and a good beginning in fulling some of the jobs we currently have available.

I would respectfully ask that you approve this certification at the state level in order to provide students with career opportunities while at the same time supporting businesses and industries in your state.

Sincerely,

Executive Director

37 Pratt Street • Essex, CT 06426 Tel: 860-767-1770 • Fax: 860-767-7932

www.opeesa.com



August 1, 2022

To Whom It May Concern:

I am writing in support of the EETC Principles of Small Engine Technology Certification. As a landscape designer for ProGreen Turf and Landscaping, I fully recognize this certification's potential to create a pipeline of prepared workers for our industry and ProGreen Turf and Landscaping. Our vision is to be known as the Coastal Carolina industry leader in customer service, professionalism, and the highest quality landscape installation and management. As a result of our dedication, homeowners and business owners everywhere can spend more time enjoying their space and less time maintaining it.

There is a lot to the world of outdoor power equipment. The EETC Principles of Small Engine Technology Certification gives individuals base-level knowledge of the small engines industry. Earners of this certification are more than prepared for entry-level jobs at companies like ProGreen Turf and Landscaping since earners are skilled in the equipment we use.

As an employer, I can assure you that a resume with the EETC Principles of Small Engine Technology Certification will stand out to me as I consider applicants for interviews and jobs. Since the information individuals must learn to earn this meticulous certification is based on industry values and standards, we know that any individual with the certification will be well-versed in all topics related to power equipment. I also know the EETC Principles of Small Engine Technology Certification earners are trainable, wiling to go the extra mile, and need less upfront training and preparation to start the job. This helps both the new employee and the employer.

For the last 14 years, we at ProGreen have prided ourselves on high-quality products and skilled employees. The approval of the EETC Principles of Small Engine Technology Certification would allow us to easily find highly qualified employees looking to enter the workforce, especially those exiting career and technical education programs. I support the approval of this certification, seeing it will be beneficial to employees, employers, and communities.

Sincerely,

Jordan Lopez

Landscape Designer

ProGreen Turf and Landscaping